# NESMA INSIDER >>>



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Bringing our Nesma community closer through shared communications • Issue No. 23: November 2015

### **JANAGING GROWTH**

Nesma Management Forum 2015



### **Managing Growth:** Nesma Management **Forum 2015**

Nesma Management Forum 2015



#### **FEATURED**

#### **GROUP NEWS**







#### ABOUT NESMA INSIDER

Nesma Insider is part of Nesma's commitment to the integration of the Nesma Group of companies with news, announcements, stories, articles and more. The newsletter encompasses all the countries in which Nesma operates: Saudi Arabia, Egypt, Turkey, the United Arab Emirates, and beyond.

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For more news and updates please visit

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#### **FEATURED ARTICLE**

### MANAGING GROWTH: NESMA **MANAGEMENT FORUM 2015**



he 20th Nesma Management Forum was held in Cairo, Egypt, the homeland of multiple Nesma companies, on November 18-19. The annual forum provides an opportunity for Nesma managers to gather and benefit from each other's experiences, share knowledge, exchange information and have discussions in an open environment. Importantly, it is also where the prestigious Nesma Management Awards are distributed and celebrated.



Saleh Al-Turki, Nesma Holding President



Fahad M. Alturki, Ph.D., Chief Economist and Head of Research, Jadwa Investment



Roger Harrop BSc, (Hons), CEng, FIMechE, FCIM, FInstIB, FPSA, PSAE, **CSP Global Motivational Business** Growth Speaker



Phil Wilkins, one of the first Nesma employees based in London, UK



#### **AWARD: COMPANY OF THE YEAR**

(VOTED BY THE GUESTS!)

#### **Nominees:**

#### 1) Nesma Electric

Since 2011, Nesma Electric has grown its revenue by 60% in an industry that is very capital intensive. It took on a very challenging load of projects, while continuing to deliver value to its customers, stakeholders, and shareholders alike. Nesma Electric provides a refined work experience with great learning opportunities for young promising Saudi engineers.



#### 2) Nesma Airlines \*WINNER\*

In 2015, Nesma Airlines succeeded in becoming an IATA member in record time. It also renewed the company's license and ISOA membership with zero remarks. In addition, Nesma Airlines continued its series of opening new stations between Cairo and Saudi cities. Finally, 2015 is the first profitable year since the establishment of Nesma Airlines, despite the hard times that tourism aviation in Egypt has been facing lately.



#### 3) Nesma Security

After eight years of tremendous effort from the Nesma Security team, and with the support of its sister companies like Nesma Trading and Nesma & Partners, it can be said that Nesma Security is being recognized in the market as one of the best security service providers especially in the Oil and Gas Sector. In addition, one of Nesma Security's major achievements in 2015 was acquiring authorization from the Ministry of Interior to work in armored transportation services. The service will start by the second quarter of 2016.





#### **AWARD: PROJECT OF THE YEAR**

(VOTED BY THE GUESTS!)

#### **Nominees:**

1) King Abdullah Medical Complex (KAMC) (Nesma & Partners) The corona virus guarantine of KAMC was initiated as a result of a royal commitment to control the spread of the deadly corona virus which was at a peak. Nesma & Partners constructed and commissioned isolation intensive care units in just three months. Accordingly, 900 men were mobilized within two weeks and and the work operated 24/7 in order to deliver the project successfully as per Aramco requirements. This project was able to affirm Nesma & Partners' capabilities in managing and strategically executing critical fast track and high profile projects.



#### 2) King Abdullah Petroleum Studies and Research Center (Nesma Security)

Nesma Security had been operating at KAPSRC as security subcontractors since April 2013. In August 2015, they were handed full responsibility for the security of this major institution. It is quite a significant achievement for Nesma Security especially because the facility requires the highest standards of security. Among the residents of KAPSRC are the Minister of Petroleum and Mineral Resources, The Minister of Health, and the President of KAPSRC.



3) SANG Mosque Relocation (Nesma & Partners) \*WINNER\* Nesma and Partners had a contract to build five hospitals, one of which was to be located on ground supporting a beautiful mosque. The company was asked to deconstruct the mosque and rebuild it in a nearby location. This solution was not ideal though, as it would have adversely impacted the hospital building project with noise and dust. In addition, this beloved mosque had been beautifully crafted and it seemed appropriate to try to leave the building intact if at all possible. After a detailed study of the mosque's structure, Nesma and Partners' engineers hit upon a brilliant and innovative solution to move the mosque. This had never been done in Saudi Arabia or elsewhere in the Middle East. At that time, projects like this had only been attempted in the USA and Europe. The mosque was back in use again after just three months, instead of the nine or ten months it would have taken to rebuild. Nesma and Partners was proud to have preserved the original building, to have successfully met an unprecedented challenge and to have proven once again its ability to innovate.



#### **AWARD: BUSINESS LEADER OF THE YEAR**

#### Nominees:

#### 1) Milhim Ghulmiyyah - COO, Nesma & Partners \*WINNER\*

"Why was I nominated? I really do not know. I know that I'm continuing to attend to Nesma Partners' business with all my heart, all my mind and all my powers. I have consistently been doing so since I joined 18 years ago. In those 18 years, I have learned a lot, earned a lot and contributed a lot. With a mechanical education background



and experience, I was instrumental in the company's development from a civil contractor to the prime general contractor in the oil, gas and petrochemical sector. I can proudly say that in those years, Nesma and I have developed a kind of a love relationship that I believe is unbreakable."



2) George Fayad - Executive Manager, Technical Systems Division, Nesma Trading "In the fields of power generation and low current systems, I have 35 years' experience, 22 of which have been with Nesma. My leadership style is that I encourage self-awareness, fairness enthusiasm, integrity, creativity and endurance. In 2015, the technical system region of Nesma Trading met its target with a considerable margin of profit."

#### 3) Ashraf Lamloum, CEO, Nesma Airlines



"As a company leader, I have been practicing a strategy based on taking calculated risks, learning from past experiences, aiming high and working hard to achieve our goals. I'm a major supporter of teamwork and thinking out of the box with the highest level of communication and training. After all, we are an airline and the sky is the limit."

#### 4) Romel Jeries - GM, Nesma Security



"Considering the nature of our business, we came to realize at Nesma Security that employees are the driving force behind any success story. This is why we now concentrate fully on human resource development and continuous training programs that encompass basic and advanced security skills as well as interpersonal communication skills. Yes, we have faced many difficulties, but

difficulties are part of any business. In my belief, if we don't have any difficulties, then why do we need leaders?"

#### 5) Haitham Al-Hajj - CEO, Nesma Orbit



"Being a leader is a privilege that carries with it the responsibility of attaining the goals of the company. I believe that the most important asset is our staff and my door is always open to anybody from any normal helper in the factory to any manager position to come and discuss with me any situation. I feel I have to get involved in the recruitment of certain staff at the company to maintain harmony and

pick up people with certain ethics and values similar to Nesma's. I always keep my word, am decisive and trust my intuition."

#### **AWARD: MANAGER OF THE YEAR**

Nominees:

1) Ahmad Ali Al-Oran - Operations Manager, Steel Build



Division, Nesma Trading "Since he joined Nesma Trading Steel Build Division in September 2013, Ahmad Al-Oran has continuously proven to be an asset through

his outstanding performance and professionalism in managing projects. He has been an overachiever, successfully managing his team and meeting deadlines



with full customer satisfaction. Ahmed is always involved in solving unforeseen obstacles and his professional attitude toward his colleagues has made him the person to come to for resolving internal, commercial and technical issues." Nominated by Nazih Inati, Executive Manager, Steel Build Division, Nesma Trading.

#### 2) Nicholas Jreigee - Projects Manager, Nesma Catering



"Throughout his 8 years of service with Nesma Catering, Nicholas Jreige has demonstrated unique managerial and leadership skills. His devotion and loyalty have gone beyond our expectations and he has been extremely committed to his day-to-day operation. Moreover he played a fundamental role in achieving substantial profits and remarkable cost efficiency within his projects for 2015."

Nominated by Mark Alderson, Executive Manager, Nesma Catering.

#### 3) Serge Marashlian - Engineer, Scheduling & Cost Control Manager, N&P



"Serge is a manager with many characteristics - he's a smart, sharp engineer. He's fast, straight and clear, a good thinker with a wide vision and an open eye. Serge stands for his responsibilities in full and he's a great guard for every Nesma and Partners' interest. On top, he has a strong but pleasant personality and he's a decisive leader." Nominated by Imad Gholmieh, CEO, Nesma & Partners.

#### 4) Riyadh Al-Shehri - Engineer, Support Services Manager, Nesma Electric \*WINNER\*



"Riyadh started with basic knowledge of a very complex and extremely regulated field. He really hit the ground running. Using common sense and a strong personal approach, he was able to bind a group of individuals into a cohesive, well-performing unit that enables smooth, safe project execution. I can't think of many who would be able to accomplish such a feat despite their much superior

experience." Nominated by Salah Al-Sunaid, CEO, Nesma Electric.

#### 5) Mohammad Abbas - Engineer, Technical Affairs Director, Nesma Water & Energy



"Mohammad Abbas is a very experienced individual with great knowledge of our business. He's a polite and dedicated manager, a good team player and a great team maker. Today, he's at the top of a department that represents the gate through which new projects are acquired by Nesma Water & Energy." Nominated by Mahmoud Fallatah, CEO, Nesma Water & Energy.



#### AWARD: EMPLOYEE OF THE YEAR

Nominees:

1) Bassil Udumalgala - Maintenance, Manager, NH \*WINNER\*



"Basil has been with Nesma for over 33 years. He first started as a lifeguard and throughout the years he climbed the ladder to become the maintenance manager of Nesma Holding. He's involved in every step of acquiring new maintenance staff and personally looks after their training and well being. He has deservedly earned the trust of Sheikh Saleh and the respect of every Nesma Employee." Nominated by

Abdullah Shahrani, Corporate Executive Manager, Nesma Holding.

#### 2) P.V. Rasheed - Travel Coordinator, Nesma Travel



"P.V. Rasheed is a very energetic employee. He has been with us more than 5 years in which he has contributed all his heart to our company business in addition he has remarkable efforts to promote Nesma tourism through his personal relationships and vast experience." Nominated by Naser Alnasr, General Manager, Nesma Travel & Tourism.

3) Mohammad Abdulquadeer - Administration Services Supervisor, Nesma Telecom & Technology

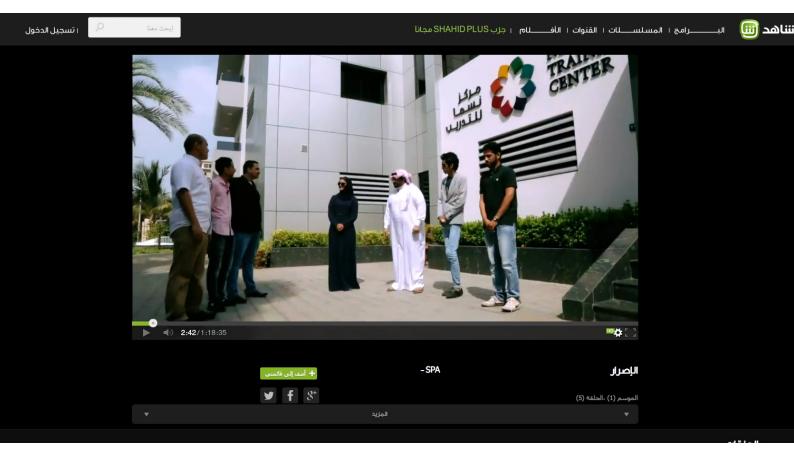


"Quadeer is one of our most trusted employees with a 17-year track record of commitment and dedication. He is one of the backbones of administration. His job requires accuracy, consistency and patience. This past year, he managed to overcome the many changes that followed the merger between Nesma Telecom and Nesma Advanced Technology which brought with it new policies and procedures as

well as new responsibilities which he handled extremely well. We're lucky to have him at Nesma Telecom & Technology." Nominated by Oussama Najjar, CEO, Nesma Telecom & Technology.

#### **FEATURED ARTICLE**

### **NESMA SPONSORS** MBC ISRAR SHOW



esma is in the spotlight again thanks to its appearance on season one of the MBC show "Israr." For those episodes held in Jeddah, Nesma Training Center helps participants in the show to hone their skills before they start their interviews.

The competitors visit Nesma Training Center (NTC) to learn from a special trainer who prepares them for their job interviews and provides them with the necessary skills. The training includes knowing how to build a resume, how to present oneself in an interview, and how to answer the interviewer's questions to best highlight their strengths. For example, they discuss what a job interview is, what its purpose is, and what to do as well as avoid in an interview.

In Israr, six individuals compete in five challenges for seven days. Some of the challenges serve as elimination rounds and each time two competitors are sent home. Finally, the four judges choose the winner of a job in a well-known Saudi company.

Israr is sponsored by Nesma and Saleh Al-Turki, Nesma Holding President. NTC will also provide after-show training for the rest of the participants in the show so that they can improve their skills and find future job opportunities.

Israr is a reality show that aims to increase employment of Saudi males and females in coordination with the Human Resources Development Fund. The word means persistence and aims to teach young men and women how to follow their dreams to reach success by never giving up. The show and its sponsors hope that training these young people will lead to a positive impact on both society and country.

#### **FEATURED ARTICLE**

# NESMA AIRLINES TO BE NEWEST NATIONAL CARRIER IN KSA



ith approval from The General Authority of Civil Aviation (GACA), Nesma Airlines announced it will become Saudi Arabia's newest national air carrier.

Nesma Airlines will use Hail Airport as a connecting hub and utilize 12 other airports in the northern part of the Kingdom for destinations with an estimated number of 33 flights per day. The airline plans to launch by the end of first quarter of next year.

"The Company will actually start with four ATR72 aircrafts which accommodate 64 passengers each and will transport passengers between the northern part of the Kingdom to Hail. In addition, A320 Airbus aircraft will travel from Hail to the remaining destinations." Faisal Al Turki, Nesma Airlines Chairman, said.

Nesma Airlines began commercial operations in July 2010 in Egypt using a fleet of Airbus A320 aircraft. Nesma Airlines currently operates flights between Saudi Arabia and Egypt.



#### **GROUP NEWS**

#### Nesma Training Center Signs Agreement with International Islamic Relief Organization

Nesma Training Center signed an agreement with the International Islamic Relief Organization to provide employees with relevant skills as well as arranging training courses specializing in charity.

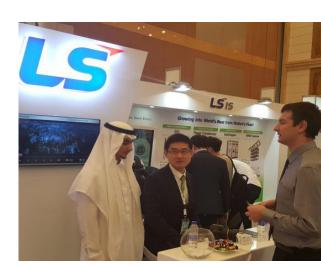
The agreement was signed by the Secretary General Ihsan bin Saleh Tayyib representing the International Islamic Relief Organization and Saleh Al-Turki, President and Chairman of Nesma Holding Company. Saleh Al-Turki welcomed the partnership with the a reputable organization that seeks to offer employees better skills and resources for learning.



## Nesma Electric & LSIS at CIGRE International Conference

Nesma Electric participated in the 11th GCC CIGRE International Conference and 20th Exhibition for Electrical Equipment, which was held this year in Jeddah. LS Industrial Systems Company (LSIS), participated in the event as a diamond sponsor. Nesma Electric showed their support for the business relationship by sharing product information and by promoting their field experience.

CIGRE, which stands for "Conseil International des Grands Réseaux Électriques," is a French nonprofit association that promotes collaboration among international experts in power systems.



# Nesma Water & Energy Honored for Opening McWane Inc. Factory Inauguration in UAE

Nesma Water & Energy was invited as a key participant in the inauguration of McWane Inc. factory in Abu Dhabi. McWane Inc. is a renowned manufacturer in the field of industrial valves, fire hydrants and DI pipes worldwide. In the presence of many delegations and the US Ambassador to the UAE, NW&E, being a well known company in the water industry and represented by CEO, Mr. Mahmoud Fallatah and Mr. Mohammad Abbas, the Technical Director, had the honor of pressing the button that officially started factory production in Abu Dhabi. NW&E has long been associated with many well-known companies that add value to its work in this very competitive industry.



#### **GROUP NEWS**



## 2nd JODP Cricket Tournament Opening

The second JODP Cricket Tournament began on November 12 on the JODP Cricket Ground. The tournament consists of ten teams from Nesma & Partners, one team from SANG Project, one team from Thuwal Project, two teams from Saudi Oger, and one team from HAFCO. Good luck to the Nesma players!



#### Sponsored by Nesma, Bel Hejaila Takes 1st in Dubai Autodrome

This month, Nesma congratulates Mashour for taking 1st and 2nd place in two races at the Dubai Autodrome, in addition to earning the top qualifying time for the next race. Nesma sponsors his racing competitions.



## NPS Doing Heavy Lifting at Jizan Port

A specialized heavy-lifter vessel is offloaded at the National Port Services (NPS) temporary jetty for over-sized components at Jizan Port. The jetty was constructed and customized for Aramco and to serve Saudi Arabia's largest refinery in Jizan Economic city. These pictures show one of those components with 110-meter load and discharged by the two vessel cranes having a capacity of 900 tons each.

### From the Community

#### Congratulations!

#### **Newborns**



A new baby girl for **Mohammed Malkawi**, Senior Mechanical Engineer, Nesma & Partners



A new baby girl for **Munawar Ali**, Quality Engineer, Nesma & Partners



A new baby boy for **Amer Ahmed**, Interface Engineer, Nesma & Partners



A new baby girl for **Sayed Mohammad Nematullah**, Deputy Safety Manager, JODP Makkah, Nesma & Partners



A new baby girl for Chief Accountant, Ahmed Abd El Reheem, Nesmal Egypt

#### **Employee of the Quarter**



Nesma Water & Energy Employee of the Third Quarter is **Syed Amir Ali Zahoor**, Document Controller at IV2 Project.

#### **Employees of the Month**

Nasruddin Mohammed, Lead-Man Tiler, Nesma & Partners

**Ali Jamal Khaled**, Civil Foreman, Nesma & Partners

Salam Sukuddi Mondol, Mason, Nesma & Partners **Salvador P. De Leon**, Heavy Duty Driver, Nesma & Partners

**Bibi George**, Civil Engineer, Nesma & Partners

**Hasan Arici**, Mechanic, Nesma & Partners

Ronald A. Ordinario, Lead-Man Carpenter, Nesma & Partners

Mohammed Anwaar UI Haq Khan, Land Surveyor, Nesma & Partners

**Prasannan Sadasivan**, Document Controller, Nesma & Partners

Nonilo N. Cortero, Steel Fixer Foreman, Nesma & Partners

**Zanderson F. Talimongan**, Data Entry Operator, Nesma & Partners

**Tej Bahadur Gurung**, Clerk, Nesma & Partners

**Salam Sukkdi**, Mason, Nesma & Partners, KAUST Renovation Project, Thuwal.

#### Marriage



Congratulations to Kholoud El Sayd Mohamed Khairy, Aviation employee, Nesmal and Sherif Mohamed Abd El Maaboud, Specialist &

Reservation Supervisor, Nesmal on thier marriage.

#### Certification



Ahmed
Daguhstani,
HR Coordinator,
Nesma &
Partners,
attended a
training course
in HR.

Sandip Khairnar, Certified Fire Protection Specialist, Nesma & Partners passed the examination to become a Certified Fire Protection Specialist. Sandip is also a member of the (NFPA) National Fire Protection Association.



Chief Accountant with Nesmal Egypt, Ahmed Abd El Reheem, was awarded a diploma in investment from AAST (Arab

Academy of Science, Technology and Maritime Transport.)

#### Recognition



SANG Hospital Project in Riyadh awarded **Sami Naboulsi**, Civil Engineer, with safety excellency certificate for his exemplary performance and contribution to Safety.

### Bionic Hand Awarded 2nd Place in Competition

Zain Zubair Ahmed, son of **Zubair Ahmed**, Project Manager, Namma Cargo, prepared a bionic hand for his school's Science Expo in Jeddah.

The aim of the project was to replace an amputated hand, and Zain was able to win second place for his invention during the expo competition where 60 groups participated from 34 International schools. Zain's story was featured in various newspapers such as, the Saudi Gazzette, Malayali News, and Urdu Daily Newspaper.



#### Farewell & Retirement



A farewell party was held for **Isidro Manalastas**, Civil Supervisor, Nesma & Partners. Isidro joined Nesma in 1983 and is now retiring after having served the company for 32 years.



A farewell party was held for **Sedhu Madhavan**, Recruitment Unit Head, Nesma & Partners.



**Moidunny Makkenta Valappil**, Light Duty Driver retired from Nesma & Partners after having served the Company for 33 years.



**Abdul Basheer**, Light Duty Driver retired from Nesma & Partners after having served the Company for 33 years.



**Rosario Fernandez**, Corporate QA/QC Manager retired from Nesma & Partners after 19 years of service.



A farewell party was held for Oscar Somido, General Foreman Civil, Nesma & Partners at DIRAB airbase. Oscar served Nesma since 1992.

Last month Nesma employees celebrated the national day of Turkey, here are some additional photos.





Anadolu Anka



Avrupagöz



Basistek



Jabal Omar Infrastructure Project



JODP & KAAR, Nesma & Partners



Kaust Building Renovation



Kaust New Student Housing Project - N&P



King Abdullah Financial District Project KAFD



Negmar



Nesma Trading, and Nesma Onur



Nesma Havatek



Nesma Rock Crusher



Orzax



SANG Hospital Project, AlQassim



Riyadh Metro Consortium

Across Nesma, employees celebrated the national day of Lebanon.





JODP & KAAR Projects



Jubail Camps



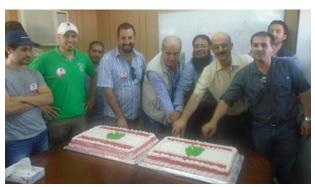
KAUST New Student Housing



Dirab Air Base and Military Facilities -SANG



Jubail Bulk Plant - Nesma & Partners



**KAUST Building Renovation** 



**National Port Services** 



National Container Terminal Company



Nesma & Partners, Beirut



Nesma & Partners, Khobar



Nesma Orbit



Nesma Trading



Riyadh Metro Consortium



Sadara Packaging Center, Nesma & Partners



SANG Hospital Jeddah, Nesma & Partners



SANG Hospital Qassim, Nesma & Partners



SANG Hospital Riyadh



Umm Wu'al Phosphate Project



Nesma Catering



Nesma Security team at the 2015 annual charity run in Al Khobar.